2024 Annual Report





WELCOME

A letter from our CEO

Over the past 40 years, I've had a wonderful and fulfilling career in banking, with the last 20 being at this great bank. It Is with mixed emotions that I have announced my retirement at the end of 2025. The support that I have received from our customers and employees during my tenure has made this a dream job for me. I'll miss many aspects, but with the bank's strong financial position and a remarkable team of employees, led by a highly capable management team, I can't think of a better time to pass the baton to my successor.

I am extremely pleased that our board of directors has appointed Dan Tilton, former executive vice president of sales and customer relations, as Skowhegan Savings' 14th president and he will also assume the role of chief executive officer when I retire at the end of the year. I've had the pleasure of working with Dan over the last ten years and am confident he will continue to bring the bank to new heights while maintaining our commitment to our customers and communities. We will work closely together through the remainder of the year to transition and I know that you will give him the support that you've given me.

In 2019, the year of the bank's 150th anniversary, I was appointed president and chief executive officer of Skowhegan Savings. The significance of being at the helm of a steadfast financial institution that has been tried and true to our customers, employees and communities for over a century and a half was not lost on me. During that time, the bank has grown to over \$840 million in assets and a capital base of over \$100 million. Last year, the bank was again recognized as one of 'Maine's Best Places to Work', received the '2024 Big Business of the Year' from the Sebasticook Valley Chamber of Commerce and we were voted '#1 Best Bank' by the readers of the Morning Sentinel. At Skowhegan Savings, we're truly a family. One that looks out for each other and supports one another so each time the bank receives an accolade, I know that it is because of our employees' hardwork, dedication and desire to work as a team - Team SSB.

As this annual report looks back at 2024, I look forward to what 2025 brings! To our customers, I thank you for putting your trust in us to help you achieve your financial goals and needs. We remain committed to upholding the respect, appreciation and level of exceptional customer experience that you should rightfully expect and deserve from your bank.







2024 Big Business of the Year







"I have been truly honored to lead the dedicated and talented team at Skowhegan Savings. Our employees are our greatest asset and Dan's appointment underscores our commitment to developing internal talent. I have full faith that his leadership will foster positive growth for the bank and a promising future for our customers, community and employees."



2024 our Impact

In 2024, we helped our customers and communities with over \$130 million in loans and donated more than \$660,000 to local nonprofits.



















"My favorite part about the bank is our mission to 'make our communities a better place to live and work'. We get to play a part in doing this every day by supporting community initiatives through donations and providing vital financial services to our customers that can truly make a difference in their lives."

Vicki Alward EVP Chief Operating Officer

Our people, your bank.

At Skowhegan Savings, our employees demonstrate an unwavering commitment to both our customers and communities. Each year, they actively engage in over 150 events and contribute more than 3,200 volunteer hours in our communities. This dedication highlights their passion for making a positive impact and working as a team. Together, we strive to build lasting relationships with our customers and foster a spirit of collaboration and support.



"One of the things that I really appreciate about the bank is how they push for growth, give you opportunities to grow within the company and support you. I look to grow my career with Skowhegan Savings."

Alyse Clement BSA Officer





"We have a really awesome team here at Skowhegan Savings and I have a wonderful boss. If I need support, she is there. If I need her to crack a joke to make me smile, she's there. Our team has some of the brightest in the bank in my opinion and I enjoy every day being able to help our customers with their needs by answering the phone - 'Skowhegan Savings, this is Sean speaking. How may I help you?"

Sean Little Call Center Representative



A career that you can bank on.

2024

EMPLOYEE of the Year



INTEGRITY

Service Award



Call Center

Controller



2024 Employees of the Quarter

RETAIL

Kaylee Deering, Personal Banker III, Fairfield Branch **Lexi Elliott**, Personal Banker III, Skowhegan Branch

Mary Hanlon, Personal Banker II, Dexter Branch

Chelsie Berkey, Personal Banker II, Fairfield Branch

OPERATIONS

Amanda Libby, Consumer Loan Underwriter

Nanook Tuefford, AVP Mortgage Operations Manager

Bonnie Vanadestine, Loan Processor

Taylor Weeks, Controller



Statement of the Standing and Condition of Skowhegan Savings Bank CONSOLIDATED SUMMARY BALANCE SHEETS Years Ended December 31, 2024 and 2023 **ASSETS** 2024 2023 Cash & Cash Equivalents 28,476,356 98,113,784 Investment Securities 150,393,054 142,942,821 **Equity Securities** 15,712,475 14,307,833 604,579.831 579,563,577 Loans Other Assets 42,192,711 41,774,904 TOTAL ASSETS \$841,354,427 \$876,702,919 LIABILITIES AND CAPITAL LIABILITIES **Customer Deposits** 730,250,369 731,439,308 Other Liabilities 4,830,998 4,718,536 Wholesale Borrowings 3,663,000 43,869,000 Total Liabilites 738,744,367 780,026,844 CAPITAL Retained Earnings 124,444,920 116,924,541 Accumulated Other Comprehensive Income (21,834,860) (20,248,466)Total Capital 102,610,060 96,676,075 **TOTAL LIABILITIES & CAPITAL** \$876,702,919 \$841,354,427 CONSOLIDATED SUMMARY STATEMENTS OF INCOME Years Ended December 31, 2024 and 2023 INTEREST INCOME/EXPENSE 2024 2023 Interest and Dividend income 39,357,935 32,341,820 7,339,128 Interest Expense 13,002,096 25,002,692 Net Interest Income 26,355,839 Provision for Credit Losses 325,975 25,177 Net Interest Income After Provision for Credit Losses 26,029,864 24,977,515 **NON-INTEREST INCOME/EXPENSE** Non-Interest Income 4,154,028 3,125,309 Non-Interest Expense 22,859,416 21,210,702 Income Before Income Taxes and Security Gains 7,324,476 6,892,122 Net Recognized Gains (Losses) on Equity Securities 1,693,781 741,377 Income Tax Expense 1,497,878 1,422,492 **NET INCOME** \$7,520,379 \$6,211,007

BOARD OF DIRECTORS

Benjamin Marcus, Chairman Joshua Broder David Cyr Samuel Hight

Stephanie Johnson Carolann Ouellette John Witherspoon

OFFICERS

James Alberico Vicki Alward Lvnn Andrews James Barron Amanda Bell Vicki Bosworth Kelsee Bowman Carrie Bredeau Walter Brink Jonathan Burrows John Butera

Karen Chapman Molly Chapman Alyse Clement

Barbara Cotta David Cyr

Tracy Dean Kristen Dubord Jessica Everett Christopher Farmer Brian Fitzpatrick

Kimberly Friend Jennifer Grenier Paul Hale

Renee Hawthorne Felicia Huff

Bob Kaczorowski Debbie Kramer Haley LaBrie Maggie Leone

Dawn Lesperance Shelly Lowell

Catherine Miller Donna Mills-Stevens

Linda Morton-Hebert Paula Nelson Jennifer Piekart Mike Pietroski

Angelica Quick Tara Russell Darlene Salisbury Steven Thomas

Dan Tilton

Nanook Tuefferd

Taylor Weeks Fawn Wentworth Jayne White

SVP Chief Risk Officer

EVP Chief Operating Officer

AVP Mortgage Underwriting Officer

SVP Chief Financial Officer Community Branch Manager **AVP Deposit Services Manager** Regional Branch Manager Regional Branch Manager Regional Branch Manager Facilities Manager

VP Commercial Loan Officer VP Training Manager

AVP Retail Operations Manager

BSA Officer **SVP of Operations**

CFO

VP Retail Customer Relations Susan Desgrosseilliers VP Commercial Loan Officer AVP Community Banker AVP Community Banker

VP Regional Commercial Banking Manager

AVP Indirect Lending Manager Andrew Fortin-Trimble SVP Chief Banking Officer Senior Commercial Credit Analyst

AVP Loan Servicing Manager Network Administrator AVP Community Banker

AVP Information Technology Manager

Network Administrator AVP Call Center Manager Community Banker

Small Business Portfolio Relationship Manager

SVP Chief Human Resources Officer

AVP Community Banker

Senior Commercial Credit Analyst

VP Community Banking Community Branch Manager **AVP Special Assets Manager AVP HR Business Partner** VP Commercial Loan Officer

VP Business Cash Management Officer

VP Commercial Loan Officer AVP Audit & Compliance Officer SVP Senior Commercial Lender

President

AVP Mortgage Operations Manager

Controller Marketing Officer Assistant Controller

SENIOR MANAGEMENT

David Cvr CEO

Dan Tilton President

EVP Chief Operating Officer Vicki Alward

SVP Chief Risk Officer James Alberico

James Barron SVP Chief Financial Officer

SVP of Operations Barbara Cotta

Andrew Fortin-Trimble SVP Chief Banking Officer

Dawn Lesperance SVP Chief Human Resources Officer

Steve Thomas SVP Senior Commercial Lender

CORPORATORS

Richard Anzelc, III Richard Anzelc, Jr. Steven Barrows Davida Barter Alicia Bell Aaron Bolster Joshua Broder Thomas Butler Larry Caldwell Kristina Cannon Flint Christie David Cyr **Donald Davis** Kimbery Danforth **Gregory Dore** Michael Duguay Elizabeth Fontaine Paul Fortin Suresh Gali Samuel Hight Virginia Howard* Stephanie Johnson Trampas King Lisa Landry Samual LeGeyt

Glenn Levesque

Robert Linkletter

Robert Luce John Lynch Sandra MacArthur Benjamin Marcus Kristen Mazoki Jonathan Moody Sharon Mountain Carolann Ouellette Chad Partridge Christopher Perkins Michael Phillips, Jr. Doreen Poulin Les Priest Paula Quirion William Randall* Debra Santos-Chapman Jacques Santucci **Howard Sevey** Robert Shibley Katelyn Shorey Donald Skillings II Charles Stokes

Claire Theriault-Perkins

Tracie Travers Suzanne Walsh Chad Whittemore John Witherspoon

*Honorary Corporator

